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## FOCP Exam

FinOps Certified Practitioner

# Questions & Answers

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**Question: 1**

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Distributed decision making coupled with the move to variable spending in cloud allows technology teams to efficiently partner with finance and business teams to make informed decisions that drive continual optimization. (True or False)

- A. False
- B. True

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**Answer: B**

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**Explanation:**

Statement is correct. Remember that FinOps is really about collaboration. Please review the following page [FinOps What is?](#)

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**Question: 2**

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FinOps as we likely learned requires a culture shift in how our organization addresses cloud spend. Which of the following would be a true statement regarding the decision making in a FinOps organization? (Select One)

- A. The Cloud Cost Center of Excellence (CCoE) makes all decisions around cloud spending
- B. Centralized decision making coupled with the move to variable spending in cloud allows technology teams to efficiently partner with finance and business teams to make informed decisions that drive continual optimization.
- C. Distributed decision making coupled with the move to variable spending in cloud allows technology teams to efficiently partner with finance and business teams to make informed decisions that drive continual optimization.
- D. FinOps processes enable these teams to operate at high velocity while improving the profits of the company.

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**Answer: C**

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**Explanation:**

This question can be a bit challenging since reading the documentation from the [FinOps Foundation](#) some of these can get a bit obscure. This page provides the simplest decision making overview. [FinOps What is?](#)

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**Question: 3**

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What is the correct definition of an image? (Select One)

- A. A group of server instances, managed by container orchestration.
- B. Cloud server (e.g., EC2 instance, virtual machine).
- C. A template of a container with the software that needs to be run.
- D. Virtual cluster where pods/containers can be deployed separately from other namespaces.

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**Answer: C**

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**Explanation:**

There are a number of terms for Kubernetes that we need to be aware for the exam. It can be challenging at first to confuse a cluster, pod, service, image, namespace, etc. Please review the table here [Container Costs](#)

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**Question: 4**

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What is the primary goal of a FinOps Practitioner in an organization? (Select One)

- A. Drive best practices into the organization through education, standardization and cheerleading.
- B. Drive best practices into the organization through education, optimization and documentation.
- C. Drive best practices into the organization through cost cutting, standardization, and cheerleading
- D. Drive best practices into the organization through cost cutting, strict management and data disbursement.

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**Answer: A**

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**Explanation:**

Being a FinOps practitioner about collaboration thru several means. There are clear objectives, metrics, benefits and frustrations that come with the job. A FinOps champion will be able to describe the value of FinOps more effectively, minimizing the time and effort to gain alignment. FinOps Personas

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**Question: 5**

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Which of the following a native tool in AWS that we would use in our FinOps exercises to understand costing issues, get recommendations, etc.

- A. Trusted Advisor
- B. Cost Explorer
- C. Cost and Usage Reports

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**Answer: B**

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